

## Day 1: Situational Leadership *The Core Program*

Situational Leadership is viewed by many as the most prevalent leadership system in the world. This powerful and pragmatic workshop, based on a simple model of how to adapt one's behavior – and when – provides an intuitively simple framework for developing people. It is a model that works across culture, language and geographical barriers by helping leaders diagnose the needs of individuals or teams at a particular point in time and to use the leadership style that responds to the performance needs of the situation.

### The workshop will help leaders:

- Determine their primary and backup leadership style
- Select a leadership style appropriate for a situation
- Determine the skill and motivational level of employees
- Effectively address difficult performance issues
- Develop and retain team talent
- Apply the correct leadership style to obtain maximum results from employees while maintaining a positive environment

**"I think therefore I am."** René Descartes

**"I act therefore I impact."** Dr. Paul Hersey.

## Day 2: Twelve O'clock High

The classic film *Twelve O'clock High* provides the rich and powerful means for learners to leverage the Situational Leadership skills presented in Day 1. This film case study challenges learners to powerfully advance their skills in diagnosing, adapting and communicating – all in a dynamic workshop setting much as they will back on the job – *at the speed of life!* The film portrays events that actually occurred and thus provides a rich backdrop from which the critical competencies of building teams, directing change and leading "situationally" are vividly portrayed.

### This workshop will provide leaders with:

- A "slice of life" that brings the Situational Leadership model to life
- Opportunities to enhance rapid decision making skills
- Team exercises that encourage open conversations about performance
- Rich opportunity to build skill at reading and diagnosing non-verbal communication skills
- Reinforcement that clearly articulates leadership as a performance contest, not a popularity contest

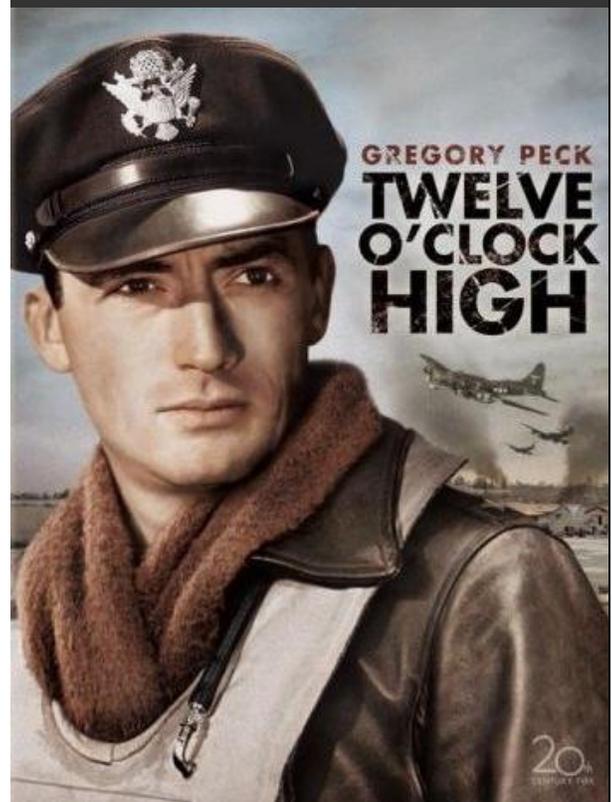
[www.training.oa.mo.gov](http://www.training.oa.mo.gov)

If you want to increase your skill in influencing, leading, coaching and managing, **Situational Leadership** can help you lead in a way that yields top performance and fosters a positive work environment.

# Situational Leadership

## The Core Program & Twelve O'clock High

*A 2-day Leadership Development Workshop*



In a study done by Inc. Magazine, top leaders listed **TWELVE O'CLOCK HIGH** as the film that most influenced their management style!